

Gaurav

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Summary

Highly skilled and motivated Full-Stack Developer with over 2 years of experience in developing and maintaining web applications using PHP, JavaScript, jQuery, MySQL, and Laravel. Adept at creating robust and scalable solutions, enhancing user experience, and ensuring seamless integration across various platforms. Seeking a challenging position where I can leverage my technical expertise and problem-solving skills to contribute to innovative projects and drive the success of the organization.

Experience

Lead Management System Developer & APIs Development - Mar 2022 to Current
OmniServe Infotech - Delhi NCR, India

- Developed a Lead Management System integrating Asterisk for call handling and CRM for lead tracking
- Designed and implemented system architecture using PHP, MySQL, and Asterisk APIs
- Contributed as a coder and algorithm designer for lead scoring algorithms
- Integrated Asterisk telephony system with CRM platform for seamless call management
- Developed custom Asterisk dial plans and AGI scripts in PHP for call routing and logging
- Implemented CRM functionalities including lead capturing and contact management
- Customized CRM modules to align with client's business processes
- Developed a PHP Runner application to automate business processes
- Integrated third-party APIs for data synchronization and enhanced functionality
- Implemented API integrations for seamless communication between systems
- Developed custom API endpoints for specific business requirements.

Projects

Lead Management and Asterisk Integration with Notification APIs - Feb 2023 to May 2023

Role: Full Stack Developer

Objective: Develop a fully functional CRM platform for a Sales Client.

Technologies Used: PHP, Javascript, HTML, CSS, Bootstrap, MySQL DB, jquery etc.

Responsibilities:

- Developed a comprehensive Customer Relationship Management (CRM) system integrated with Asterisk for enhanced call handling capabilities.
- Implemented a user-friendly dashboard providing real-time insights into lead management processes.
- Designed and integrated popup notification APIs to streamline communication and alert users of important events.
- Generated detailed reports according to sales, providing valuable analytics and performance metrics to drive business decisions.

Achievements:

- Completed the project one week ahead of the deadline.
- Increased online sales by 25% in the first month post-launch.

Lead Management APIs Integration with Leadsquared for Sonalika Tractors - Nov 2023 to Apr 2024

Role: Full-Stack Developer

Objective: Develop custom API creation and integration

Responsibilities:

1. Custom API Development:

- Developed custom APIs to enable seamless communication between Sonalika Tractors' internal systems and the Leadsquared platform.
- Ensured robust and secure data exchange using PHP, Javascript, and JSON.

2. Call Handling APIs:

- Implemented APIs for initiating calls, hanging up, fetching call recordings, and conducting conference calls.
- Designed APIs to update lead dispositions in real-time, enhancing lead management accuracy and efficiency.

3. Popup Functionalities Integration:

- Integrated outbound and inbound popup functionalities to notify users of incoming calls and relevant lead information.
- Enhanced user experience by providing real-time notifications and streamlining workflows.

4. Database Management:

- Utilized MySQL to manage and store data effectively, ensuring quick and reliable access to necessary information for API operations.

5. Workflow Optimization:

- Enhanced workflow efficiency by automating routine tasks and providing real-time insights into lead management processes.
- Collaborated with other team members to ensure seamless integration and operation of all systems.

Skills and Technologies:

- **Programming Languages:** PHP, Java script
- **Data Formats:** JSON
- **Database Management:** MySQL
- **API Development:** Custom API creation and integration
- **User Experience:** Designing and implementing user-friendly interfaces and notification systems

Education And Training

B.Tech : Information Technology, Aug 2017 July 2021

Dr. A.P.J. Abdul Kalam Technical University – Lucknow ,Uttar Pradesh

Intermediate : PCM , July 2016- May 2017

S.D Inter College – Miranpur , Uttar Pradesh

Python & Full Stack , Sep 2021 – Feb 2022

Ducat training School - Noida

Skills and Tools

- | | |
|----------------------------------|--------------------------|
| • PHP | • VS Code |
| • Javascript | • MS-Excel |
| • Basic Python | • Notepad |
| • HTML5 | • ChatGPT |
| • CSS3 | • PHP Runner Application |
| • Bootstrap | • Git |
| • JQuery | • SUSE Linux |
| • Laravel | • MySql |
| • APIs integration & development | |

Additional Information

- Good learner and self-confidence person.
- Passionate for good programming.
- Focused on writing optimized and good quality code and try to deliver client satisfaction work.
- Confidence to implement new ideas.
- Honest and dedicated to my work.
- Adjustable to working environments.
- Good at achieving results in time.

Professional Skills

- Organized, goal oriented and analytical thinker.
- Ability to work in a challenging environment with consistency.
- Valued contributor who performs confidently and effectively under pressure and thrives on challenge.
- Enthusiastic learner who quickly grasps new concepts and technical skills.